

Did You Know? June 1st 2016

McCollister's Migrating Customers to 'The Cloud' means more Business



In today's culture, we hear so much information regarding "The Cloud". Most of us don't have a clear understanding of exactly what the cloud encompasses, or how it functions. Cloud operations are transforming the business world and increasing McCollister's business.

The mystery behind "The Cloud" is, simply, a centralized storage for information that facilitates a secure processing network. This useful tool enables vast quantities of both data access and processing power to become available at a moment's notice, using mobile devices with the touch of a finger.

A great example is the digital pictures that used to be kept on our phones and Laptops. Today, with Cloud technology we can now save them in a centralized location. The risk of losing your picture/data is also becoming a thing of the past with cloud automatic backups!

How does McCollister's benefit from this change in Technology?

Presently, McCollister's Technical Services employs 13 full time employees that support key customers that utilize a cloud application called Hosted Virtual Desktop (HVD).

HVD takes all the systems, applications, security and information that a user has on their desktop computer and runs everything in a centralized data center. One customer has replaced their employees' laptop or desktop by a small graphic user interface device called a thin client, which is approximately the size of a small modem.

Over the next five years, our customer will convert over 40,000 users to an HVD platform. Our customer is extremely pleased with our responsiveness and support. The opportunity to grow with their growth is fantastic for McCollister's.

McCollister's has embraced these changes and is ahead of our competition with our McCollister's Technical Service group. Not only have we gained business at MTS by supporting HVD, we also deliver, place and install these units with our service crews! We thank everyone involved and look forward to the expansion of this division.



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